WASHINGTON, D.C. 20549
FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: January 18, 2005
(Date of earliest event reported)

## KIMBERLY-CLARK CORPORATION

(Exact name of registrant as specified in its charter)

Delaware<br>(State or other jurisdiction of incorporation)

P. O. Box 619100, Dallas, Texas
(Address of principal executive offices)

1-225
(Commission
File Number)

39-0394230
(I.R.S. Employer

Identification No.)

75261-9100
(Zip Code)

Effective as of the end of the day on November 30, 2004, Kimberly-Clark Corporation completed the distribution to its stockholders of all of the shares of common stock of Neenah Paper, Inc., a wholly-owned subsidiary formed in April 2004 to facilitate the spin-off of Kimberly-Clark’s Fine Paper and Technical Papers businesses and its Canadian pulp mills (the "Spin-off"). In accordance with Statement of Financial Accounting Standards ("SFAS") 144, Accounting for the Impairment or Disposal of Long-Lived Assets, Kimberly-Clark's prior period Consolidated Income Statements and Cash Flow Statements and related disclosures will be reported to present the results of Neenah Paper's fine paper and technical paper businesses, which were previously included in the Business-toBusiness segment, as discontinued operations. Prior to the Spin-off, Kimberly-Clark internally consumed approximately $90 \%$ of the pulp produced by the Canadian pulp business. In connection with the Spin-off, Kimberly-Clark entered into a long-term pulp supply agreement with Neenah Paper, whereby KimberlyClark will continue to consume a substantial portion of the pulp produced by Neenah Paper. Therefore in accordance with the provisions of SFAS 144 the results of Neenah Paper's Canadian pulp business do not qualify to be reported as discontinued operations. To facilitate reviewing Kimberly-Clark's future periodic reports, the following Exhibits are attached to this Current Report:
o Exhibit 99.1 - Consolidated Income Statements for the years ended December 31, 2000 through 2003, the four quarters of 2003 and the first three quarters of 2004, presenting the results of Kimberly-Clark’s former fine and technical paper businesses as discontinued operations.
o Exhibit 99.2 - Consolidated Cash Flow Statements for the years ended December 31, 2002 and 2003, and for the first three, six and nine months of 2004, as well as, the first nine months of 2003 that present cash used for or provided by continuing operations and discontinued operations.
o Exhibit 99.3 - Consolidated Operations by Business Segment, setting forth the net sales and operating profit for the Corporation’s reportable business segments on a continuing operations basis of presentation for the years ended December 31, 2000 through 2003 and on a quarterly basis for 2003 and the first three quarters of 2004.

The information, including exhibits attached hereto, in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as otherwise expressly stated in such filing.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## KIMBERLY-CLARK CORPORATION

Date: January 18, 2005
By: /s/ MARK A. BUTHMAN
Mark A. Buthman
Senior Vice President and
Chief Financial Officer

## EXHIBIT INDEX

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| (Millions of dollars, except per share amounts) | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Nine <br> Months <br> Ended <br> Sept. 30 | Third Quarter | Second Quarter | First Quarter |
| Net Sales | \$11,181.8 | \$ 3,783.0 | \$ 3,687.3 | \$ 3,711.5 |
| Cost of products sold | 7,432.2 | 2,543.9 | 2,432.5 | 2,455.8 |
| Gross Profit | 3,749.6 | 1,239.1 | 1,254.8 | 1,255.7 |
| Marketing, research and general expenses | 1,847.0 | 613.6 | 615.6 | 617.8 |
| Other (income) expense, net | 37.6 | 8.6 | 14.5 | 14.5 |
| Operating Profit | 1,865.0 | 616.9 | 624.7 | 623.4 |
| Nonoperating expense | (116.6) | (26.4) | (38.7) | (51.5) |
| Interest income | 12.7 | 4.7 | 4.0 | 4.0 |
| Interest expense | (120.5) | (41.1) | (40.7) | (38.7) |
| Income Before Income Taxes, Equity Interests and Discontinued Operations | 1,640.6 | 554.1 | 549.3 | 537.2 |
| Provision for income taxes | (358.2) | (132.7) | (118.2) | (107.3) |
| Share of net income of equity companies | 92.1 | 31.3 | 29.9 | 30.9 |
| Minority owners' share of subsidiaries' net income | (53.9) | (18.8) | (18.1) | (17.0) |
| Income From Continuing Operations | 1,320.6 | 433.9 | 442.9 | 443.8 |
| Income From Discontinued Operations, Net of Income Taxes | 34.3 | 7.4 | 11.4 | 15.5 |
| Net Income | \$ 1,354.9 | \$ 441.3 | \$ 454.3 | \$ 459.3 |
| Per Share Basis |  |  |  |  |
| Basic |  |  |  |  |
| Continuing operations | \$ 2.65 | \$ . 88 | \$ . 89 | \$ . 88 |
| Discontinued operations | \$ . 07 | \$ . 02 | \$ . 02 | \$ . 04 |
| Net income | \$ 2.72 | \$ . 90 | \$ . 91 | \$ . 92 |
| Diluted |  |  |  |  |
| Continuing operations | \$ 2.63 | \$ . 87 | \$ . 88 | \$ . 88 |
| Discontinued operations | \$ . 07 | \$ . 02 | \$ . 02 | \$ . 03 |
| Net income | \$ 2.70 | \$ . 89 | \$ . 90 | \$ . 91 |


| (Millions of dollars, except per share amounts) | 2003 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year <br> Ended <br> Dec. 31 | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| Net Sales | \$14,026.3 | \$ 3,623.1 | \$ 3,562.3 | \$ 3,464.2 | \$3,376.7 |
| Cost of products sold | 9,231.9 | 2,375.4 | 2,373.9 | 2,283.7 | 2,198.9 |
| Gross Profit | 4,794.4 | 1,247.7 | 1,188.4 | 1,180.5 | 1,177.8 |
| Marketing, research and general expenses | 2,350.3 | 611.8 | 583.1 | 573.3 | 582.1 |
| Other (income) expense, net | 112.5 | 34.7 | 21.3 | 21.0 | 35.5 |
| Operating Profit | 2,331.6 | 601.2 | 584.0 | 586.2 | 560.2 |
| Nonoperating expense | (105.5) | (105.5) | -- | -- | -- |
| Interest income | 18.0 | 4.1 | 4.8 | 4.3 | 4.8 |
| Interest expense | (167.8) | (39.6) | (40.6) | (44.6) | (43.0) |
| Income Before Income Taxes, Equity Interests and |  |  |  |  |  |
| Discontinued Operations | 2,076.3 | 460.2 | 548.2 | 545.9 | 522.0 |
| Provision for income taxes | (484.1) | (26.2) | (150.3) | (157.2) | (150.4) |
| Share of net income of equity companies | 107.0 | 28.8 | 21.9 | 30.3 | 26.0 |
| Minority owners' share of subsidiaries' net income | (55.6) | (16.4) | (12.6) | (14.8) | (11.8) |
| Income From Continuing Operations | 1,643.6 | 446.4 | 407.2 | 404.2 | 385.8 |
| Income From Discontinued Operations, Net of Income Taxes | 50.6 | 13.1 | 12.5 | 13.1 | 11.9 |
| Net Income | \$ 1,694.2 | \$ 459.5 | \$ 419.7 | \$ 417.3 | \$ 397.7 |
| Per Share Basis |  |  |  |  |  |
| Basic |  |  |  |  |  |
| Continuing operations | \$ 3.24 | . 89 | \$ . 80 | . 80 | \$ . 76 |
| Discontinued operations | \$ . 10 | \$ . 02 | \$ . 03 | . 02 | \$ . 02 |
| Net income | \$ 3.34 | \$ . 91 | \$ . 83 | . 82 | \$ . 78 |
| Diluted |  |  |  |  |  |
| Continuing operations | \$ 3.23 | . 88 | . 80 | . 79 | \$ . 75 |
| Discontinued operations | \$ . 10 | \$ . 03 | . 03 | . 03 | . 03 |
| Net income | \$ 3.33 | \$ . 91 | \$ . 83 | \$ . 82 | \$ . 78 |

## KIMBERLY-CLARK CORPORATION AND SUBSIDIARIES

| (Millions of dollars, except per share amounts) | Year Ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2000 |
| Net Sales | \$ 13,231.5 | \$ 12,923.6 | \$ 12,468.5 |
| Cost of products sold | 8,537.7 | 8,349.8 | 7,944.6 |
| Gross Profit | 4,693.8 | 4,573.8 | 4,523.9 |
| Marketing, research and general expenses | 2,251.8 | 2,217.5 | 2,120.5 |
| Other (income) expense, net | 73.7 | 83.4 | (104.5) |
| Operating Profit | 2,368.3 | 2,272.9 | 2,507.9 |
| Interest income | 15.7 | 17.8 | 24.0 |
| Interest expense | (181.9) | (191.4) | (221.4) |


| Income Before Income Taxes, Equity Interests, Discontinued Operations and Cumulative |  |  |  |
| :---: | :---: | :---: | :---: |
| Effect of Accounting Change | 2,202.1 | 2,099.3 | 2,310.5 |
| Provision for income taxes | (629.9) | (619.4) | (710.0) |
| Share of net income of equity companies | 113.3 | 154.4 | 186.4 |
| Minority owners' share of subsidiaries' net income | (58.1) | (63.2) | (63.4) |
| Income From Continuing Operations | 1,627.4 | 1,571.1 | 1,723.5 |
| Income From Discontinued Operations, Net of Income Taxes | 58.6 | 38.8 | 77.1 |
| Income Before Cumulative Effect of Accounting Change | 1,686.0 | 1,609.9 | 1,800.6 |
| Cumulative effect of accounting change, net of income taxes | (11.4) | -- | -- |
| Net Income | \$ 1,674.6 | \$ 1,609.9 | \$ 1,800.6 |

## Per Share Basis

| Basic |
| :--- |
| Continuing operations |
| Discontinued operations |
| Cumulative effect of accounting change |
| Net income |
| Diluted |
| Continuing operations |
| Discontinued operations |
| Cumulative effect of accounting change |



| (Millions of dollars) | 2004 |  |  |  |  |  | 2003 <br> Nine <br> Months <br> Ended <br> Sept. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Nine <br> Months <br> Ended <br> Sept. 30 |  | Six Months Ended June 30 |  | Three <br> Months <br> Ended <br> March 31 |  |  |
| Continuing Operations: |  |  |  |  |  |  |  |  |
| Operating Activities |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 1,320.6 | \$ | 886.7 | \$ | 443.8 | \$ | 1,197.2 |
| Depreciation and amortization |  | 606.2 |  | 408.5 |  | 200.4 |  | 550.6 |
| Deferred income tax provision |  | 119.9 |  | 24.1 |  | 10.1 |  | 35.7 |
| Equity companies' earnings in excess of dividends paid |  | (44.2) |  | (36.1) |  | (29.8) |  | (27.5) |
| Changes in operating working capital |  | (48.1) |  | (1.2) |  | (34.4) |  | 113.9 |
| Postretirement benefits |  | 23.3 |  | 1.5 |  | (15.5) |  | (7.7) |
| Other |  | 79.7 |  | 39.7 |  | 30.4 |  | 116.3 |
| Cash Provided by Operations |  | 2,057.4 |  | 1,323.2 |  | 605.0 |  | 1,978.5 |
| Investing Activities |  |  |  |  |  |  |  |  |
| Capital spending |  | (322.8) |  | (218.4) |  | (106.2) |  | (649.1) |
| Acquisitions of businesses, net of cash acquired |  | -- |  | -- |  | -- |  | (258.3) |
| Investments in marketable securities |  | (7.4) |  | (4.1) |  | (4.0) |  | (10.8) |
| Proceeds from sales of investments |  | 26.1 |  | 19.5 |  | 13.5 |  | 20.7 |
| Net increase in time deposits |  | (12.0) |  | (12.2) |  | (6.9) |  | (205.4) |
| Other |  | 8.2 |  | 10.6 |  | 14.3 |  | (14.6) |
| Cash Used for Investing |  | (307.9) |  | (204.6) |  | (89.3) |  | $(1,117.5)$ |
| Financing Activities |  |  |  |  |  |  |  |  |
| Cash dividends paid |  | (571.9) |  | (372.2) |  | (171.1) |  | (500.0) |
| Net decrease in short-term debt |  | (205.7) |  | (281.1) |  | (165.5) |  | (261.2) |
| Proceeds from issuance of long-term debt |  | 33.6 |  | 32.9 |  | 22.1 |  | 522.7 |
| Repayments of long-term debt |  | (184.7) |  | (174.3) |  | (114.9) |  | (479.3) |
| Proceeds from preferred securities of subsidiary |  | 125.0 |  | 125.0 |  | -- |  | -- |
| Proceeds from exercise of stock options |  | 256.1 |  | 190.9 |  | 110.7 |  | 20.3 |
| Acquisitions of common stock for the treasury |  | $(1,197.3)$ |  | (579.1) |  | (166.7) |  | (357.9) |
| Other |  | (12.1) |  | (10.4) |  | 1.4 |  | (44.1) |
| Cash Used for Financing |  | (1,757.0) |  | $(1,068.3)$ |  | (484.0) |  | $(1,099.5)$ |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents |  | (4.2) |  | (6.2) |  | (3.2) |  | 12.3 |
| Cash (Used for) Provided by Continuing Operations |  | (11.7) |  | 44.1 |  | 28.5 |  | (226.2) |
| Cash Provided by Discontinued Operations |  | 36.6 |  | 27.6 |  | 9.9 |  | 36.7 |
| Increase (Decrease) in Cash and Cash Equivalents |  | 24.9 |  | 71.7 |  | 38.4 |  | (189.5) |
| Cash and Cash Equivalents, beginning of year |  | 290.6 |  | 290.6 |  | 290.6 |  | 494.5 |
| Cash and Cash Equivalents, end of year | \$ | 315.5 | \$ | 362.3 | \$ | 329.0 | \$ | 305.0 |

## KIMBERLY-CLARK CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CASH FLOW STATEMENT

| (Millions of dollars) | Year Ended Dec. 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| Continuing Operations: |  |  |  |  |
| Operating Activities |  |  |  |  |
| Income from continuing operations | \$ | 1,643.6 | \$ | 1,627.4 |
| Depreciation and amortization |  | 745.3 |  | 704.4 |
| Deferred income tax (benefit) provision |  | (50.8) |  | 189.0 |
| Net losses on asset dispositions |  | 35.0 |  | 37.7 |
| Equity companies' earnings in excess of dividends paid |  | (9.6) |  | (8.2) |
| Minority owners' share of subsidiaries' net income |  | 55.6 |  | 58.1 |
| Decrease (increase) in operating working capital |  | 118.2 |  | (197.8) |
| Postretirement benefits |  | (59.9) |  | (118.5) |
| Other |  | 74.8 |  | 49.4 |
| Cash Provided by Operations |  | 2,552.2 |  | 2,341.5 |
| Investing Activities |  |  |  |  |
| Capital spending |  | (872.9) |  | (861.3) |
| Acquisitions of businesses, net of cash acquired |  | (258.5) |  | (410.8) |
| Investments in marketable securities |  | (10.8) |  | (9.0) |
| Proceeds from sales of investments |  | 29.4 |  | 44.9 |
| Net increase in time deposits |  | (149.0) |  | (36.9) |
| Other |  | 1.7 |  | (14.2) |
| Cash Used for Investing |  | $(1,260.1)$ |  | $(1,287.3)$ |
| Financing Activities |  |  |  |  |
| Cash dividends paid |  | (671.9) |  | (612.7) |
| Net decrease in short-term debt |  | (424.2) |  | (423.9) |
| Proceeds from issuance of long-term debt |  | 540.8 |  | 823.1 |
| Repayments of long-term debt |  | (481.6) |  | (154.6) |
| Proceeds from exercise of stock options |  | 31.0 |  | 68.9 |
| Acquisitions of common stock for the treasury |  | (546.7) |  | (680.7) |
| Other |  | (18.3) |  | (34.9) |
| Cash Used for Financing |  | $(1,570.9)$ |  | $(1,014.8)$ |
| Effect of Exchange Rate Changes on Cash and Cash <br> Equivalents $\qquad$ 18.6 <br> 14.7 |  |  |  |  |
| Cash (Used for) Provided by Continuing <br> Operations |  |  |  |  |
| Discontinued Operations: |  |  |  |  |
| Cash provided by Neenah Paper, Inc. |  | 56.3 |  | 75.9 |
| Cash payment from Neenah Paper, Inc. |  | -- |  | -- |
| Cash Provided by Discontinued Operations |  | 56.3 |  | 75.9 |
| (Decrease) Increase in Cash and Cash Equivalents |  | (203.9) |  | 130.0 |
| Cash and Cash Equivalents, beginning of year |  | 494.5 |  | 364.5 |
| Cash and Cash Equivalents, end of year | \$ | 290.6 | \$ | 494.5 |



## KIMBERLY-CLARK CORPORATION AND SUBSIDIARIES <br> CONSOLIDATED OPERATIONS BY BUSINESS SEGMENT <br> Net Sales (Millions of dollars)



|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  | 2000 |  |
| Personal Care | \$ | 5,485.5 | \$ | 5,523.2 | \$ | 5,299.7 |
| Consumer Tissue |  | 4,635.2 |  | 4,381.3 |  | 4,067.6 |
| Business-to-Business |  | 3,256.7 |  | 3,178.9 |  | 3,276.0 |
| Intersegment Sales |  | (145.9) |  | (159.8) |  | (174.8) |
| Consolidated Total | \$ | 13,231.5 | \$ | 12,923.6 | \$ | 12,468.5 |

KIMBERLY-CLARK CORPORATION AND SUBSIDIARIES
CONSOLIDATED OPERATIONS BY BUSINESS SEGMENT
Operating Profit (Millions of dollars)

(a) Unallocated consists of income and expenses not associated with the business segments.


