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SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. }2054
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(Mark One)
$[\mathrm{X}] \quad$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended JUNE 30, 2002
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the transition period from..........................................
Commission file number 1-225
KIMBERLY-CLARK CORPORATION
(Exact name of registrant as specified in its charter)

DELAWARE 39-0394230
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

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            P. O. BOX 619100
            DALLAS, TEXAS
                75261-9100
                (Address of principal executive offices)
                    (Zip Code)
                    (972) 281-1200
(Registrant's telephone number, including area code)
                    NO CHANGE
(Former name, former address and former fiscal year, if changed since last report)
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X . No

AS OF AUGUST 2, 2002, THERE WERE $516,827,252$ SHARES OF THE CORPORATION'S COMMON STOCK OUTSTANDING.

PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS.
CONSOLIDATED INCOME STATEMENT
KIMBERLY-CLARK CORPORATION AND SUBSIDIARIES





## Unaudited

See Notes to Consolidated Financial Statements.


## Unaudited

|  | Six Months Ended June 30 |  |
| :---: | :---: | :---: |
| (Millions of dollars) |  | 2001 |
| OPERATIONS |  |  |
|  |  |  |
| Cumulative effect of accounting change, net of income taxes............. 11.4 |  |  |
| Depreciation...................................................... 341. 314.8 |  |  |
|  |  |  |
| Changes in operating working capital ............................................ (55.6) (235.7) |  |  |
| Deferred income tax prover | 77.7 | 38.4 |
| Equity companies' earnings in excess of dividends paid . ............. (25.1) (54.3) |  |  |
| Postretirement benefits........................................................... 7 . 7 (19.5) |  |  |
| Other ............. | 97.9 | 61.4 |




## Unaudited

1. The unaudited consolidated financial statements of Kimberly Clark

Corporation (the "Corporation") have been prepared on a basis consistent with that used in the Annual Report on Form 10-K for the year ended
December 31, 2001, and include all normal recurring adjustments necessary
to present fairly the condensed consolidated balance sheet, consolidated

- income-statement and condensed consolidated cash-flow statement for the periods indicated. Certain reclassifications have been made to conform prior year data to the current year presentation. Net sales in both years are stated net of the cost of trade promotions and both the face
value of consumer coupons and other applicable promotional activities -as required under an accounting pronouncement issued by the Financial - Accounting Standards Board ("FASB") in Emerging Issues Task Force - ("ЕІІГ") Issue-01-9.

$\qquad$




Intangible assets subject to amortization are included in other
Assets and consist of the following:

Amortization expense for intangible assets for the second quarter
and six months ended June 30,2002 was $\$ 3.0$ million and $\$ 6.0$ million,
respectively. Amortization expense of the current gross earrying
amount for the next five years is estimated to be as follows
(millions of dollars):

| Year Ended |  |
| :--- | ---: |
| December 31 | Amount |
|  |  |
| 2002 | $\$ 12$ |
| 2003 | 12 |
| 2004 | 11 |
| 2005 | 11 |
| 2006 | 11 |

In June 2002, the FASB issued SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities". This new standard addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies EITF Issue 94 3, "Liability Recognition for Certain Employee Termination Benefits and Other Gosts to Exit an Activity (including Gertain Costs Incurred in a Restructuring)". The Corporation will adopt SFAS 146 for all covered transactions consummated after its effective date of December 31, 2002.
2. There are no adjustments required to be made to net income for purposes of computing basic and diluted earnings per share ("EPS"). The average number of common shares outstanding used in the basic EPS computations is
reconciled to those used in the diluted EPS computation as follows:


## respectively, were not included in the computation of diluted EPS

because the exercise prices of the options were greater than the average
market price of the common shares.

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    Options outstanding during the second quarter and six months ended June 30,
    2001 to purchase 5.9 million and 4.3 million shares of common stock,
    respectively, were not included in the computation of diluted EPS because
    the exercise prices of the options were greater than the average market
    price of the common shares.
The number of common shares outstanding as of June 30, 2002 and 2001 was
    517.2 million and 530.4 million, respectively.
3. The following schedule presents inventories by major class as of June 30,
2002 and December 31, 2001:
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    FIFO cost of total inventories on the LIFO method was $649.3 million and
    $715.2 million at June 30, 2002 and December 31, 2001, respectively.
4. The following schedule presents the components of comprehensive income:
```

|  | Six Months <br> Ended June-30 |
| :---: | :---: |
| (Millions of dollars) | 20022001 |
|  |  |
|  |  |
| Unrealized currency tr | 50.9 (213.9) |
| Deferred (losses) gain | (5.1) . 2 |


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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5. The following schedule presents information concerning consolidated
operations by business segment:


NET SALES:


|  | Second Quarter | Six Months |  |  |
| :--- | :--- | :--- | :--- | :--- |
| (Millions of dollars) | Ended | June | 30 | Ended June 30 |
|  | 2002 | 2001 | 2002 | 2001 |


Income Before Income Taxes . ................... \$ 582.7 \$ 546.2 \$1,204.6 \$1,131.5
-Goodwill amortization was included in operating profit of the business

- segments as follows:


Description of Business Segments:
The Personal Gare segment manufactures and markets disposable diapers, training and youth pants and swimpants; feminine and incontinence care products; and related products. Products in this segment are primarily for household use and are sold under a variety of well known brand names, including Huggies, Pull Ups, Little Swimmers, GoodNites, Kotex, Lightdays, Depend, Poise and other brand names.

The Consumer Tissue segment manufactures and markets facial and bathroom tissue, paper towels and napkins for household use; wet wipes; and related products. Products in this segment are-sold under the kleenex, soott, Gottonelle, Viva, Andrex, Scottex, Page, Huggies and other brand names.

The Business to Businesesegment manufactures and markets facial and bathroom tissue, paper towels, wipers and napkins for away from home use; health care products such as surgical gowns, drapes, infection control products, sterilization wraps, disposable face masks and exam gloves, respiratory products, and other disposable medical products; printing, premium business and correspondence papers; specialty and technical papers; and other products. Products in this segment are sold under the Kimberly-Clark, Kleenex, Scott, Kimwipes, WypAll, surpass, Safeskin, Tecnol, Ballard and other brand names.



## Commentary:

Consolidated net sales for the second quarter of 2002 were approximately $\$ 3.4$ billion, 5 percent higher than 2001. Excluding currency effects, net sales rose about 6 percent, mainly driven by higher worldwide sales volumes of eonsumer tissue and personal care products. overall sales volumes were 8 percent higher, including approximately 3 percent from the consolidation of Kimberly-Clark Australia Pty. Ltd. ("KCA") net of divestitures in the business to business segment in 2001. Competitive pricing and prometional activity reduced net sales by approximately 2 percent. Net sales in both years are stated net of the cost of trade promotions and both the face value of eonsumer coupons and other applicable promotional activities as required under an accounting pronouncement issued by the Financial Accounting Standards Board ("FASB") in Emerging Issues Task Force ("EITF") Issue 01-9.

Net sales in the second quarter of 2002 increased approximately $\$ 105$ million (by segment: $\$ 48$ million for personal care, $\$ 43$ million for consumer tissue and $\$ 14$ million for business to business) as a result of the acquisition last year of an additional 5 percent ownership of KCA, net of the divestitures. Effective July 1, 2001, the Corporation began consolidating KCA operating results.

[^0]| Huggies baby wipes. Net selling prices in North America dropped more than 2 percent due to competitive promotional activity. In Europe, sales of |  |
| :---: | :---: |
| consumer tissue products increased nearly 7 percent, or 4 percent before |  |
| currency effects. Sales volumes rose approximately 6 percent, led by |  |
| higher shipments of Andrex bathroom tissue in the U.K. and Scottex bathroom |  |
| tissue in Spain, while net selling prices were about 3 percent lower. In |  |
| Latin America, volume gains of more than 11 percent were mainly responsible |  |
| for improved sales in the region. |  |
| Net sales of business to business products rose slightly in the second |  |
| quarter. Higher sales volumes, up 2 percent, and an improvement in product |  |
| -mix were mostly offset by a decline in selling prices of almost 2 percent. |  |
| Sales of K C Professional's away from home products in North America |  |
| continued to improve, as sales volumes increased about 2 percent versus the |  |
| second quarter of last year. In addition, sales of health care products |  |
| increased approximately 5 percent. However, sales of other business to- |  |
| business operations in North America decreased due to the divestitures and |  |
| because demand in many end-user markets remained soft. |  |
| Unusual Items |  |
| For purposes of this Management's Discussion and Analysis, the items summarized |  |
| in the following table are considered to be unusual items ("Unusual Items"). |  |
|  |  |
| Second Quarter | Six Months |
| Ended June 30 | Ended June 30 |
| (Millions of dollars) 2001 | 20022001 |
|  |  |
|  |  |
| ges to operating profit: |  |
| Latin American tax credits................................... \$26.5 \$ | \$26.5-\$ |
| Business improvement and other programs.................. 15.1 | $24.0-46.2$ |
| Business integration and other costs ....................... 3.6 | 10.4 |
|  |  |
| otal pret | \$50.5 \$56.6 |

Income Statement Classification of Unusual Items:


[^1]In the second quarter of 2001 , Unusual Items of $\$ 28.5$ million before tax
reduced net income by 3 cents per share. The Unusual Items, in both the
second quarter and six months of 2001 included charges for business
improvement and other programs primarily to streamline personal care
operations in North America and China as well as costs to integrate
acquired businesses into the Corporation's existing operations.

These Unusual Items have been excluded from operating profit in the "Before Unusual Items" column in the following tables:


[^2]
## Commentary:

Before Unusual Items, operating profit increased 7.6-percent to \$665.9-million in the second quarter of 2002 compared with $\$ 619.1$ million in 2001. The higher sales volumes along with lower raw material costs, productivity gains and other eost reductions were the major positive factors contributing to the increase, overcoming a step up in the level of promotional activities and advertising expense. In addition, the elimination of goodwill amortization was partially offset by a rise in pension expense. The following commentary is before Unusual Items.
Personal care segment operating profit improvement was driven by higher
sales volumes, lower manufacturing costs, ineluding raw material prices,
and the consolidation of KCA. These benefits more than offset the
impacts of actions to counter aggressive competition in the diaper and
training pants markets in the U.S. and Europe. The Asialpacific personal
care business had growth in operating profit of more than 15 percent,
lexcluding KCA, and Latin America had higher profit versus a soft quarter
last year.
_Consumer tissue segment operating profit increased due to the higher sales volumes and lower pulp costs and the consolidation of KGA. These positive factors more than offset higher promotional and advertising spending.
North America led the improvement with strong double-digit growth. Europe also delivered an increase in operating profit, primarily due to lower
pulp cost. Asia/Pacific operating profit, excluding KCA, was below last year primarily due to the competitive environment in Taiwan, while Latin

- American results improved from last year.

Business to business segment operating profit increased 5.0 percent from the prior year, but excluding goodwill amortization in 2001, declined more
than 3 percent. Higher K G Professional and health care sales volumes
were not sufficient to overcome lower prices across the segment.
The change in other income (expense), net is primarily due to currency transactions that resulted in gains in 2002, including $\$ 3.6$ million related
to forward exchange contracts that hedged the currency exposure for the anticipated acquisition of the remaining 45 percent ownership of KCA, compared with losses last year.



Note: Unallocated items net, consists of expenses not associated with the<br>- geographic areas.

## Commentary:

The increase in net sales in North America was due to the higher sales volumes in personal care and consumer tissue that more than offset the higher levels of promotional activity and the lower business to-business -net sales.
—. Net sales outside of North America increased primarily due to the consolidation of KCA, partially offset by the lower sales in Argentina and Taiwan.

Excluding goodwill amortization in 2001, operating profit before Unusual
Items in North America declined less than 1 percent as the higher
marketing related activities, including lower net selling prices and higher
advertising expenses, and other factors more than offset the increased
sales volumes and lower pulp cost.
Operating profit before Unusual Items outside North America increased due
to the consolidation of KCA and the improved earnings in Europe and Latin
America.

## Additional Income Statement Commentary:

_ Interest expense decreased primarily due to lower interest rates.
The effective tax rate, before Unusual Items, was 28.3 percent in 2002
compared with 30.2 percent in 2001 . The lower effective tax rate

Was primarily due to the discontinuation, for financial reporting purposes,
of amortizing goodwill that had not been deductible for income tax purposes. The lower effective rate was also affected by progress toward -resolving prior years' tax matters.

The Corporation's share of net income of equity companies in the second quarter decreased from $\$ 52.6$ million in 2001 to $\$ 21.5$ million in 2002 primarily due to lower net income at Kimberly Clark de Mexico, S.A. de C.V. ("KCM"). The decline was mainly due to the change in the value of the Mexican peso, which resulted in additional expense in 2002, versus a benefit last year, to reflect the impact of the change on KGM's U.S. dollar denominated debt, as well as a higher tax rate stemming from changes in Mexican tax law. KCM's market positions and operating profit margin remained strong in a highly competitive marketplace. The consolidation of KCA in July 2001 also contributed to the decrease in the Corporation's share of net income of its equity affiliates.

On a diluted basis, net income was $\$ .81$ per share in 2002 compared with $\$ .78$ per share in 2001. Second quarter earnings before Unusual Items were $\$ .86$ per share in 2002 , up 6.2 percent from $\$ .81$ per share in 2001.

By Business Segment
(Millions of dollars)




```
Note: Unallocated items net, consists of expenses not associated with the
b business segments.
```


## Commentary:

Consolidated net sales for the first six months of 2002 were 2.6 percent higher than in the prior year. Excluding currency effects, het sales were more than 4 percent higher. Excluding the consolidation of KCA , net of the business to business divestitures, net sales were essentially even as the higher sales volumes were offset by the effect of the increased promotional activity and unfavorable currency effects primarily related to the recession in Argentina.

- Net sales of personal care products, excluding currency effects, were about 5 percent higher. While sales volumes increased nearly 7 percent, including about 4 percent for KCA , net selling prices declined more than - 1 percent.
——Consumer tissue net sales, excluding currency effects, increased nearly 7 percent. Sales volume increases of nearly 9 percent, including nearly 4 percent for KCA, were partially offset by about 2 percent lower net selling prices.

Excluding currency effects, business to business net sales decreased - approximately 1 percent as sales volume increases did not offset lower selling prices.

Before Unusual Items, operating profit increased 4.8 percent from the prior year.
Despite the improvement in personal care operating profit in the second quarter 2002 , operating profit for the first six months of 2002 was slightly below the prior year. This decline reflects the effect of promotional activity and difficult business conditions in Argentina that more than offset increased sales volumes. -sales volumes, lower pulp costs and the consolidation of KCA which more
than offset increased promotional and marketing spending.
_ Business to-business operating profit excluding goodwill amortization in
2001 decreased nearly 5 percent because lower selling prices more than
offset the increased sales volumes and lower pulp costs.

Other income (expense), net includes currency transaction gains in 2002,
including $\$ 17.3 \mathrm{million}$ related to the Australian dollar forward exchange
contracts, compared with losses in 2001.


|  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Operating Profit |  |  |

Note: Unallocated items net, consists of expenses not associated with the geographic areas.

## Gommentary:

Net sales in North America increased due to the higher sales volumes
for personal care and consumer tissue products tempered by the lower sales

- in the business to business segment.
_ Net sales outside of North America, excluding KCA, declined about 3 percent
- primarily due to lower net sales in Argentina, Brazil and Taiwan.

Before Unusual Items in both years, operating profit in North America
decreased because higher promotional spending, increased pension expense and other factors more than offset the increased sales volumes and lower pulp costs.

Before Unusual Items in both years, operating profit outside North America
increased due to the consolidation of KCA and lower pulp costs, partially
offset by higher marketing costs.
Interest expense decreased primarily due to lower interest rates.

The effective tax rate, before Unusual Items, was 29.0 percent in 2002
compared with 30.2 percent in 2001. The lower effective tax rate was
primarily due to the discontinuation, for financial reporting purposes, of
amortizing goodwill that had not been deductible for income tax purposes.
The Corporation's share of net income of equity companies decreased in 2002 primarily due to the lower net income at KCM due to unfavorable currency effects and the effect of the new tax law and the consolidation of KCA.
—_On a diluted basis, net income was $\$ 1.65$ per share, including a charge - of $\$ .02$ per share for the cumulative effect of an accounting change related to the adoption of EITF 01 9 in 2002. For the first six months of 2001, on a diluted basis, net income was $\$ 1.58$ per share. Earnings before Unusual Items and the cumulative effect of the accounting change were $\$ 1.73$ per share in 2002 , up 4.8 percent from $\$ 1.65$ per share in 2001.

## ŁIQUIDITY AND CAPITAL RESOURCES

Cash provided by operations for the first six months of 2002 increased $\$ 319.7$ million, or 32 percent, compared with the first six months of 2001. Lower U.S. tax payments of approximately $\$ 110$ million and higher payables contributed to the increase.

During the first six months of 2002 , the Corporation repurchased 5.0 million shares of its common stock at a cost of approximately
$\$ 317$ million, including 2.5 million repurchased in the second quarter for - $\$ 162$ million.

At June 30, 2002, the Corporation's total debt and preferred securities was $\$ 4.3$ billion compared with $\$ 4.2$ billion at December 31, 2001. Net debt (total debt net of cash and cash equivalents) was $\$ 3.9$ billion compared with $\$ 3.8$ billion at December 31, 2001. The Corporation's ratio of net debt and preferred securities to capital was 38.3 percent at June 30, 2002, which was within its target range of 35 percent to 45 percent. $\begin{array}{r}\text { Effective June } 30,2002 \text {, the Corporation purchased the remaining } \\ \hline 45 \text { percent ownership of KGA at a cost of approximately } \$ 300 \text { million. }\end{array}$ The allocation of any excess purchase price is expected to be completed during the third quarter 2002.

# Management believes that eapital spending for 2002 will approximate 

 $\$ 000$ million rather than its previous assumption of $\$ 1$ billion for the - year.Management believes that the Corporation's ability to generate cash from operations and its capacity to issue short-term and long-term debt are adequate to fund working capital, capital spending and other needs of
the business in the foreseeable future.

## NEW ACCOUNTING-PRONOUNCEMENTS

On January 1, 2002, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") 142, "Goodwill and Other Intangible Assets". In accordance with SFAS 142 the Corporation discontinued amortization of goodwill and also determined that it has no identified intangible assets with indefinite useful lives. The corporation has completed the required testing of goodwill for impairment and has determined that none of its goodwill is impaired.

Also as required, results for periods prior to the adoption of SFAS 142 have not been restated to reflect the effect of discontinuing goodwill amortization. The following table reconciles reported net income and earnings per share to results that would have been reported if SFAS 142 had been adopted as of January 1, 2001:

|  | Second Quarter Six Months <br> Ended June 30 Ended June- 30 | Six Months Ended June 30 |
| :---: | :---: | :---: |
| (Millions of dollars) 2002 | 20012002 | 2001 |
|  |  |  |
|  |  |  |
| Adjusted net income................................. \$424.6 \$439.4 \$863.8 \$896.1 |  |  |

Earnings Per Share Basic


In June 2002, the FASB issued SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities". This new standard addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies EITF Issue-94-3, "Liability Recognition for Certain Employee Fermination Benefits and Other costs to Exit an Activity (including certain Gosts Incurred in a Restructuring)". The Corporation will adopt SFAS 146 for all covered transactions consummated after its effective date of December 31, 2002.

## Environmental matters

The Corporation has been named as a potentially responsible party at a number of waste disposal sites, none of which individually or in the aggregate, in management's opinion, is likely to have a material adverse effect on its business, financial condition or results of operations.

## OUTLOOK

The Corporation believes that it is on track to deliver improved earnings this year compared with last year. The Corporation has excellent market positions and believes that it should be able to continue to drive sales growth through new product introductions. Additionally, the business to business operations in North America should benefit as the economy recovers.

Compared with the planning assumptions the Corporation announced last November, faw materials costs, although moving up recently, are still expected to be lower than last year. Competitive activity in the personal care and consumer tissue businesses will likely remain intense in the near term and the business environments in Mexico, Argentina and Brazil are expected to continue to be challenging throughout the second half of 2002 . On an overall basis, the Corporation expects the results for the year to be consistent with its November 2001 planning assumptions and its previous expectations.

> INFORMATION CONCERNING FORWARD LOOKING STATEMENTS

Gertain information contained in this report is forward looking and is based on various assumptions. Such information includes, without limitation, the business outlook, including new product introductions, cost savings and acquisitions, anticipated financial and operating results, strategies, contingencies and contemplated transactions of the Corporation. These forward-looking statements are based upon management's expectations and beliefs eoncerning future events impacting the Corporation. There can be no ascurance that such events will occur or that their effects on the corporation will be as currently expected. For a description of certain factors that could cause the Gorporation's future results to differ materially from those expressed in any such forward looking statements, see the section of Part $I$, Item 1 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2001 entitled "Factors That May Affect Future Results."


Pursuant to the requirements of the Securities Exchange Act of 1034, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

|  | By: /s/ John W. Donehower |
| :--- | :--- |
|  | John W. Donehower |
|  | Senior Vice President and |
|  | Chief Financial Officer |
|  | (principal financial officer) |


|  | By: /s/Randy J. Vest |
| :--- | :--- |
|  | Randy J. Vest |
|  | Vice President and controllef |
|  | (principal accounting officer) |

I, Wayne R. Sanders, Chairman of the Board and Chief Executive Officer of Kimberly Glark Gorporation, certify that:
(1) the Form 10 Q, filed with the Securities and Exchange Commission on August 8, 2002 ("accompanied report") fully complies with the requirements of section $13(\mathrm{a})$ or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934; and
(2) the information contained in the accompanied report fairly presents, in all material respects, the financial condition and results of operations of Kimberly-Clark Corporation.
/s/ Wayne-R. Sanders

I, John W. Donehower, Senior Vice President and Chief Financial Officer of Kimberly Clark Gorporation, certify that:
(1) the Form 10 Q, filed with the Securities and Exchange Commission on August 8, 2002 ("acompanied report") fully complies with the
requirements of Section $13(\mathrm{a})$ or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934; and
(2) the information contained in the accompanied report fairly presents, in all material respects, the financial condition and results of operations of Kimberly-Clark Corporation.

## /s/ John W. Donehower

John W. Donehower
Senior Vice-President and
Chief Financial Officer
August 8, 2002


[^0]:    Net sales of personal care products increased 3.6 percent over the second quarter of 2001 despite a decline in sales in Latin America mainly resulting from the recescion in Argentina. Segment net sales were about 6 percent higher before currency effects. Global sales volumes rose more than 8 percent, partially offset by lower net selling prices and product mix, each down about 1 percent. In North America, sales volumes rose more than 7 percent, highlighted by a double digit gain in shipments of Depend and Poise adult incontinence care products. Huggies diapers, Pull-Ups training pants and Huggies Little Swimmers swimpants also posted increases in sales volumes. Net selling prices declined nearly 5 percent in response to competitive pricing and promotional actions and due to selected package count increases. Sales of personal care products in
    Europe grew more than 6 percent, driven by double digit growth in training and youth pants and an increase in sales volumes of diapers in highly competitive market conditions. In the Asia/Pacific region, sales increased about 1 percent excluding KCA, with double digit growth in Korea being partially offset by lower sales in Taiwan and China. quarter of 2001, with increases in every region of the world. Before positive currency effects, the gain was about 10 percent. Sales volumes
    -were up about 13 percent while net selling prices were approximately
    3 percent lower, primarily due to promotional activity. In North
    America, sales volumes were nearly 12 percent higher, driven by rising
    -sales of cottonelle and Scott bathroom tissue, scott towels and

[^1]:    Unusual Items in the second quarter of 2002 included a pretax charge of
    -\$26.5 million, or 3 cents per share, related to tax credits in Latin
    America. The Corporation recently determined that tax eredits used to

    - offset sales and other taxes payable from 1999 through 2001 had been
    misrepresented to the Corporation and improperly purchased by local
    management. These credits were not valid and all have been written off.
    Claims against parties involved in the transactions and other recovery
    efforts are being pursued. The corporation also recorded unusual pretax
    charges totaling $\$ 15.1 \mathrm{million}$, or 2 cents per share, primarily for
    costs associated with the previously announced plans to streamline
    manufacturing and administrative operations in Latin America and Europe.
    Charges related to these plans are also the primary costs included in the
    six menths of 2002 .

[^2]:    Note: Unallocated items net, consists of expenses not associated with the business segments.

