FORM 10-Q

# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE

SECURITIES EXCHANGE ACT OF 1934

the quarterly period ended JUNE 30, 2001 For

] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

the transition period from..... to......

Commission file number 1-225

KIMBERLY-CLARK CORPORATION

(Exact name of registrant as specified in its charter)

**DELAWARE** 

39-0394230 (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation or organization)

> P. O. BOX 619100 DALLAS, TEXAS 75261-9100 (Address of principal executive offices) (Zip Code)

(972) 281-1200 (Registrant's telephone number, including area code)

NO CHANGE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Х. Yes

GROSS PROFIT .

AS OF AUGUST 6, 2001, THERE WERE 529,683,231 SHARES OF THE CORPORATION'S COMMON STOCK OUTSTANDING.

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

CONSOLIDATED INCOME STATEMENT KIMBERLY-CLARK CORPORATION AND SUBSIDIARIES

Advertising, promotion and selling expenses.

				Three Mo Ended Ju		Six Mon Ended Jui	
(Millions of dollar	s except per	share a	umounts)	2001	2000	2001	2000
NET SALES				\$3,534.2 2,103.7	\$3,464.5 2,032.1	\$7,142.6 4,254.7	\$6,851.7 4,013.0

 $\frac{1,430.5}{}$ 

552.5

1,432.4

534.0

2,887.9

1,107.6

2,838.7

1,086.2

Research expense	73.2	68.4	141.9	129.6
General expense	183.7	183.4	362.2	366.5
Goodwill amortization.	22.5	20.7	44.3	<del>39.0</del>
Other (income) expense, net	8.0	<del>(12.4)</del>	10.2	<del>(99.6)</del>
ether (income) expense, her	0.0	(12.4)	10.2	(33.0)
OPERATING PROFIT	590.6	638.3	1,221.7	1,317.0
Interest income	4.0	7.2	8.7	<del>15.0</del>
Interest expense	(48.4)	(54.0)	(98.9)	(103.4)
INCOME BEFORE INCOME TAXES	<del>546.2</del>	<del>591.5</del>	<del>1,131.5</del>	<del>1,228.6</del>
Provision for income taxes	<del>164.3</del>	182.9	339.2	<del>385.1</del>
THOOME DESCRIPTION THIS DESCRIPTION	224 2	100.0	700.0	0.40 5
INCOME BEFORE EQUITY INTERESTS	381.9	408.6	792.3	843.5
Share of net income of equity companies	<del>52.6</del>	41.1	92.1	88.7
Minority owners' share of subsidiaries' net income	(19.1)	(15.4)	(35.6)	<del>(27.7)</del>
NET INCOME	\$415.4 	\$434.3 	\$848.8 	<del>\$904.5</del>
NET INCOME PER SHARE:				
Basic	\$.78	\$.80	\$1.59	\$1.66
Diluted	\$.78	\$.79	\$1.58	<del>\$1.65</del>
CASH DIVIDENDS DECLARED.	\$.28	\$.27	\$.56	<del>\$.54</del>
5.6 51115E6 5E0EE5	Ψ.20	Ψ121	Ψ.00	Ψ.04

# <del>Unaudited</del>

See Notes to Consolidated Financial Statements.

	2001	December 3:
( <u>Millions of dollars)</u>		
\SSETS		
CURRENT ASSETS	ф 000 0	ф 000
Cash and cash equivalents	. \$ 320.9 1 605.2	<del>\$ 206.</del>
Inventories		1,809.
Other current assets		383.
TOTAL CURRENT ASSETS	. 3,781.6	3,789.
PROPERTY	. 12,206.7	12,014.
Less accumulated depreciation	. 5,243.4	<del>5,096.</del>
NET PROPERTY	. 6,963.3	<del>6,918.</del>
INVESTMENTS IN EQUITY COMPANIES	,	,
GOODWILL, NET OF ACCUMULATED AMORTIZATION	. 1,994.9	<del>2,009</del> .
OTHER ASSETS	. 1,035.5	962.
	\$14,629.8	\$14_479_
	=======	
<del>LIABILITIES AND STOCKHOLDERS' EQUITY</del>		
<del>LIABILITIES AND STOCKHOLDERS' EQUITY</del>		
<del>LIABILITIES AND STOCKHOLDERS' EQUITY</del>		
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3	\$ 1,490.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3	\$ 1,490.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3	\$ 1,490. 1,175. 1,239.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4	\$ 1,490. 1,175. 1,239. 667.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4	\$ 1,490. 1,175. 1,239. 667.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9	\$ 1,490. 1,175. 1,239. 667. 4,573.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9 . 2,027.7 . 873.1	\$ 1,490. 1,175. 1,239. 667. 4,573. 2,000.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9 . 2,027.7 . 873.1 . 1,012.7	\$ 1,490. 1,175. 1,239. 667. 2,000. 869.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9 . 2,027.7 . 873.1 . 1,012.7	\$ 1,490. 1,175. 1,239. 667. 4,573. 2,000. 869. 987.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9 . 2,027.7 . 873.1 . 1,012.7 . 280.6	\$ 1,490. 1,175. 1,239. 667. 4,573. 2,000. 869. 987.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9 . 2,027.7 . 873.1 . 1,012.7 . 280.6	\$ 1,490. 1,175. 1,239. 667. 4,573. 2,000. 869. 987.
LIABILITIES AND STOCKHOLDERS' EQUITY  CURRENT LIABILITIES  Debt payable within one year	. \$ 1,200.4 . 1,073.3 . 1,120.8 . 617.4 . 4,011.9 . 2,027.7 . 873.1 . 1,012.7 . 280.6	\$ 1,490. 1,175. 1,239. 667. 

# <del>Unaudited</del>

See Notes to Consolidated Financial Statements.

		<del>lonths</del> June 30
Millions of dollars)	2001	2000
<del>DPERATIONS</del>		
Net income		<del>\$ 904.5</del>
<del>Depreciation </del>		<del>300.1</del>
Goodwill amortization	44.3	39.0
Changes in operating working capital		(175.0
Other	<del>26.0</del>	<del>6.6</del>
CASH PROVIDED BY OPERATIONS	998.2	<del>1,075.2</del>
<del>INVESTING</del>		
<del>Capital spending </del>	(547.7)	(495.2
Acquisitions of businesses, net of cash acquired	<del>(61.7)</del>	`
Disposals of property and businesses	7.4	•
Proceeds from investments	14.9	38.3
Proceeds from notes receivable	14.5	<del>220.0</del>
Other	(34.3)	(32.8
CASH USED FOR INVESTING	(621.4)	(420.1
<del>-INANCING</del>		
Cash dividends paid	(293.5)	(289.2
Changes in debt payable within one year	<del>(68.5)</del>	•
Increases in long-term debt	<del>50.1</del>	328.6
Decreases in long-term debt	<del>(243.3)</del>	
Issuance of preferred securities of subsidiary	<del>516.5</del>	(±75.2
Proceeds from exercise of stock options	79.9	34.4
Acquisitions of common stock for the treasury		<del>(768.1</del>
Other	(7.8)	
CASH USED FOR FINANCING	(262.4)	(755.0
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$114.4	\$ (99.9

# **Unaudited**

See Notes to Consolidated Financial Statements.

- 1. The unaudited consolidated financial statements of Kimberly Clark

   Corporation (the "Corporation") have been prepared on a basis consistent

   with that used in the Annual Report on Form 10 K for the year ended

   December 31, 2000, and include all normal recurring adjustments necessary

   to present fairly the condensed consolidated balance sheet, consolidated

   income statement and condensed consolidated cash flow statement for

   the periods indicated.
- Statements of Financial Accounting Standards ("SFAS") 141, Business
  Combinations, and 142, Goodwill and Other Intangible Assets, were issued in
  June 2001. FAS 141 is effective July 1, 2001 and FAS 142 is effective for
  fiscal years beginning after December 15, 2001. Under these new standards,
  goodwill and intangible assets having indefinite lives will no longer be
  amortized but will be subject to annual impairment tests. Other intangible
  assets will continue to be amortized over their estimated useful lives.
- SFAS 142 will be adopted beginning in the first quarter of 2002. Application of the nonamortization provisions of SFAS 142 would have increased reported net income in 2000 by approximately \$88.3 million, or \$.16 per share. During 2002, the Corporation will perform the required impairment tests of goodwill and indefinite lived intangible assets as of January 1, 2002.
- In April 2001, the Emerging Issues Task Force ("EITF") of the Financial
  Accounting Standards Board issued EITF 00-25, Accounting for
  Consideration from a Vendor to a Retailer in Connection with the Purchase or Promotion of the Vendor's Products. Under EITF 00-25, the cost of
  promotion activities offered to customers will be classified as a reduction in sales revenue. The Corporation is currently reviewing the rule and plans to adopt EITF 00-25, as required, in the first quarter of 2002. Adoption is not expected to change reported earnings.
- Also in April 2001, the EITF delayed implementation of EITF 00-14, Accounting for Certain Sales Incentives, to coincide with the implementation date for EITF 00-25. Under EITF 00-14, the estimated redemption value of consumer coupons must be recorded at the time the coupons are issued and classified as a reduction in sales revenue. The Corporation will adopt EITF 00-14 in the first quarter of 2002 and will reclassify the face value of coupons and similar discounts ("Discounts") as a reduction in revenue for all periods presented. Discounts recorded as promotion expense during the second quarter and six months ended June 30, 2001 were approximately \$45 million and \$95 -million, respectively. Discounts recorded as promotion expense during the second quarter and six months ended June 30, 2000 were approximately \$46 million and \$95 million, respectively. Upon adoption of EITF 00-14, the Corporation will report a cumulative effect of a change in accounting principle, resulting from a change in the period for recognizing the face value of coupons, which at December 31, 2000 was estimated to be an after tax charge equal to approximately \$.02 per share.
- 2. There are no adjustments required to be made to net income for purposes

  of computing basic and diluted earnings per share ("EPS"). The average number

  of common shares outstanding used in the basic EPS computations is reconciled

  to those used in the diluted EPS computation as follows:

Average Common Shares Outstanding			
			Months June 30
2001	2000	2001	2000
531.9	542.1	532.5	<del>543.7</del>
3.2	3.9	4.1	3.7
	.7		.6
<del>535.3</del>	<del>546.8</del>	<del>536.8</del>	<del>548.1</del>
	Second Ended 3 2001 531.9 3.2 .2	Second Quarter Ended June 30  2001 2000  531.9 542.1 3.2 3.9 .2 .1 .7	Second Quarter         Six           Ended June 30         Ended           2001         2000         2001           531.9         542.1         532.5           3.2         3.9         4.1           .2         .1         .2           .7         .7           535.3         546.8         536.8

Options outstanding during the second quarter and six months ended June
30, 2001 to purchase 5.9 million and 4.3 million shares of common stock,
respectively, were not included in the computation of diluted EPS because the
exercise prices of the options were greater than the average market price of
the common shares.

Options outstanding during the second quarter and six months ended June
30, 2000 to purchase .6 million and .5 million shares of common stock,
respectively, were not included in the computation of diluted EPS because the exercise prices of the options were greater than the average market price of the common shares.

The number of common shares outstanding as of June 30, 2001 and 2000 was 530.4 million and 538.7 million, respectively.

3. Details of inventories by major class as of June 30, 2001 and December 31, 2000 are as follows:

(Millions of dollars)	JUNE 30, 2001	December 31, 2000
At lower of cost on the First In,		
— First-Out (FIFO) method or market:  Raw materials	\$ 364.8	\$ 387.2
Work in process	<del>304.8</del> 153.0	<del>367.2</del> 159.1
Finished goods	853.2	840.1
Supplies and other	210.3	220.0
	1,581.3	1,606.4
Excess of FIFO cost over Last-In, First-Out (LIFO) cost	(195.7)	(216.0)
Total	<del>\$1,385.6</del>	<del>\$1,390.4</del>

.1 \$	\$55.0 42.8	2001 — \$54.0 77.8	\$58.7
.0			
	42.0	11.0	10.5
<del>.5) `</del>	(37.8) (5.9)	(78.1) (1.5)	
o th		( . 4 )  \$51 .8	\$53.
1		1 0 \$52.0	1.8 \$53.9 \$51.8

	Six Months Ended June 30		
(Millions of dollars)	2001	2000	
Net Income	<del></del> <del>\$848.8</del>	<del>\$904.5</del>	
Unrealized currency translation adjustments Deferred gains on cash flow hedges, net of tax	(213.9)	<del>(106.6)</del>	
Comprehensive income	<del>\$635.1</del>	<del>\$797.9</del>	

	Second Qu Ended Jur		Six Months Ended June 30	
(Millions of dollars)	2001	2000	2001	2000
NET SALES:				
Tissue	. \$1,791.3 . 1,413.7	\$1,784.1 1 360 8	\$3,700.6 2,790.8	. ,
Health Care and Other	338.1	333.4	672.7	
Intersegment Sales	. (8.9)	(13.8)	(21.5)	(25.1
			<b>#7.440.0</b>	¢6 0E1 7
Consolidated	<del>. \$3,534.2</del> — <del>=====</del>	<del>\$3,464.5</del> ======	<del>\$7,142.6</del> ======	======
OPERATING PROFIT (reconciled to income before taxes)		\$3,464.5  \$320.3	\$7,142.6 ======= \$644.2	
OPERATING PROFIT (reconciled to income before taxes)	÷			
OPERATING PROFIT (reconciled to income before taxes)  Tissue	* \$305.7 - 264.2 - 48.2	\$320.3 279.9 46.0	\$644.2 527.8 95.2	\$625.6 549.4
OPERATING PROFIT (reconciled to income before taxes)  Tissue	÷ \$305.7 · 264.2 · 48.2 · (8.0)	\$320.3 279.9 46.0 12.4	\$644.2 527.8 95.2 (10.2)	\$625.6 549.4 90.7
OPERATING PROFIT (reconciled to income before taxes)	* \$305.7 - 264.2 - 48.2	\$320.3 279.9 46.0	\$644.2 527.8 95.2	\$625.6 549.4 90.7
OPERATING PROFIT (reconciled to income before taxes)  Tissue	÷ \$305.7 · 264.2 · 48.2 · (8.0)	\$320.3 279.9 46.0 12.4	\$644.2 527.8 95.2 (10.2)	\$625.6
OPERATING PROFIT (reconciled to income before taxes)  Tissue	÷ \$305.7 · 264.2 · 48.2 · (8.0) · (19.5)	\$320.3 279.9 46.0 12.4 (20.3)	\$644.2 527.8 95.2 (10.2) (35.3)	\$625.6 549.4 90.7 99.6 (48.3
OPERATING PROFIT (reconciled to income before taxes)  Tissue	**************************************	\$320.3 279.9 46.0 12.4 (20.3)	\$644.2 527.8 95.2 (10.2) (35.3)	\$625.6 549.4 90.7 99.6 (48.3 

# Description of Business Segments:

The Tissue segment manufactures and markets facial and bathroom tissue, paper towels, wipers and napkins for household and away from home use; wet wipes; printing, premium business and correspondence papers; and related products. Products in this segment are sold under the Kleenex, Scott, Kimberly Clark, Kleenex Cottonelle, Kleenex Viva, Huggies, Kimwipes, WypAll, Surpass and other brand names.

The Personal Care segment manufactures and markets disposable diapers, training and youth pants and swimpants; feminine and incontinence care products; and related products. Products in this segment are primarily for household use and are sold under a variety of well-known brand names, including Huggies, Pull-Ups, Little Swimmers, GoodNites, Kotex, Lightdays, Depend, Poise and other brand names.

The Health Care and Other segment manufactures and markets health care products such as surgical gowns, drapes, infection control products, sterilization wraps, disposable face masks and exam gloves, respiratory products and other disposable medical products; specialty and technical papers; and other products. Products in this segment are sold under the Kimberly Clark, Safeskin, Tecnol, Ballard and other brand names.

**Unaudited** 

### **RESULTS OF OPERATIONS:**

SECOND QUARTER OF 2001 COMPARED WITH SECOND QUARTER OF 2000

By Business Segment (Millions of dollars)

Net Sales	<del>2001</del>	<del>2000</del>
Tissue	\$1,791.3	<del>\$1,784.1</del>
Personal Care	1,413.7	1,360.8
Health Care and Other	338.1	333.4
Intersegment Sales	(8.9)	(13.8)
Consolidated	\$3,534.2	<del>\$3,464.5</del>

### Commentary:

Consolidated net sales for the quarter were 2.0 percent higher than in 2000. Excluding currency effects, net sales increased about 5 percent, with improvement in each of the Corporation's business segments. Sales volumes were approximately 3 percent higher with acquisitions contributing approximately 1 percentage point of that growth. Selling prices increased 2 percent.

Worldwide net sales for tissue products were slightly greater than in the second quarter of 2000. Excluding currency effects, net sales rose more than 3 percent. Selling price increases implemented during 2000 accounted for most of the improvement, with overall sales volumes essentially the same as the prior year. In North America, sales volumes of Kleenex facial tissue, Scott bathroom tissue and Huggies baby wipes moved higher, while shipments of Scott towels were below year ago levels and supply of Cottonelle bathroom tissue was constrained in advance of the start up of the Corporation's new tissue machine located in Jenks, Oklahoma. Sales volumes for away from home tissue products in North America were approximately 1 percent lower. In other regions, sales volumes of tissue products rose in Latin America and in Asia, spurred by good growth in Korea, but were down about 1 percent in Europe.

Worldwide net sales of personal care products rose 3.9 percent compared with the second quarter of 2000, and were up over 7 percent before currency effects. Sales volumes increased about 6 percent and selling prices were 1 percent higher. The volume gains were highlighted by continued strong improvement in sales volumes of Huggies diapers in Europe and double digit growth in Asia. Sales volumes in Europe benefited from the first quarter 2001 acquisition of Linostar Spa ("Linostar") in Italy and in Asia from the June 2000 acquisition of S K Corporation ("S K"). These acquisitions accounted for approximately 3 percent of the increased sales volumes.

Worldwide net sales of health care and other products increased 1.4

percent. Net sales of health care products alone were up more than 5

percent, driven by solid growth in sales volumes. The improvement,

however, was largely offset by soft demand for other products in
the segment.

# Unusual Items:

During the second quarter and first six months of 2001 and 2000, the Corporation recorded the following unusual items ("Unusual Items"), which for the purpose of facilitating a meaningful discussion of ongoing operations have been excluded from the operating profit in the "Excluding Unusual Items" columns in the Operating Profit tables.

	Second Quarter Ended June 30		Six Months Ended June 30	
(Millions of dollars)	2001	2000	2001 2000	
Charges (credits) to operating profit: Business improvement and other programs Business integration and other costs Patent settlement and accrued liability reversal	\$21.1 7.4	\$ 6.0 5.2	\$42.3 \$ 15.5 14.3 17.4 (75.8)	
Total charges (credits)	\$28.5 =====	\$11.2 =====	\$56.6 \$(42.9)	

### Income Statement Classification of Unusual Items:

	Second Quarter Ended June 30		Six Months Ended June 30	
(Millions of dollars)	2001	2000	2001	<del>2000</del>
Cost of products sold	1.3 5.0	\$4.7 1.0 5.5	\$43.8 2.0 10.3 .5	\$ 19.0 
Total pretax charge (credit)	\$28.5	\$11.2 =====	\$56.6	<del>\$(42.9)</del> =====

The 2001 business improvement charges primarily relate to workforce
severance and asset consolidation programs to streamline personal care
operations in North America and China. The 2000 charges primarily were for
accelerated depreciation stemming from business improvement programs
announced in 1998.

Costs to integrate acquired businesses into the Corporation's existing operations were recorded in both 2001 and 2000. Also in 2000, a downward revision in the estimated market value of certain nonproductive assets was

In 2000, as part of a patent settlement, the Corporation was compensated for royalty income related to prior years. The settlement, together with the reversal of certain estimated accrued liabilities, related to the 1997 sale of a pulp and newsprint mill that ceased to be required, was recorded in other income.

	200	01	2000			
Operating Profit	AS REPORTED	EXCLUDING UNUSUAL ITEMS	As Reported	Excluding Unusual Items		
<del>Tissue </del>	. \$305.7	<del>\$314.6</del>	<del>\$320.3</del>	<del>\$325.5</del>		
Personal Care	. 264.2	281.7	279.9	<del>281.1</del>		
Health Care and Other	. 48.2	<del>50.3</del>	46.0	<del></del>		
Other income (expense), net	. (8.0)	(8.0)	12.4	12.4		

Unallocated items - net	. (19.5)	(19.5)	(20.3)	<del>(20.3)</del>
Consolidated	. \$590.6	\$619.1	\$638.3	<del>\$649.5</del>
		=====		=====

Note: Unallocated items - net, consists of expenses not associated with the business segments.

### Commentary:

Excluding the Unusual Items, operating profit declined 4.7 percent to \$619.1 million in the second quarter of 2001 compared with \$649.5 million in 2000. Lower fiber costs of approximately \$20 million were not sufficient to counter the impact of cost increases. These included significantly higher energy costs, start up costs related to the Corporation's new consumer tissue and rollwipes machines, and higher levels of marketing support for tissue and personal care products, particularly in Europe. In addition, weakness of key currencies, including the euro, the British pound, the Brazilian real and the South Korean won reduced operating profit approximately \$40 million compared with the second quarter of 2000.

Operating profit for the tissue segment declined primarily as a result of the start up costs and significantly higher energy costs. The start up costs for the two new machines mentioned above amounted to \$18 million in the second quarter. Although energy costs moderated from first quarter 2001 levels, they increased by \$15 million compared with second quarter 2000. These cost increases were tempered by lower fiber costs of almost \$18 million in the quarter in North America.

Operating profit for the personal care segment was essentially even with the second quarter of 2000. The segment's results benefited from the prior year's price increases for diapers and training and youth pants in North America. However, operating profit in Latin America declined substantially. Brazil in particular was severely impacted by the significant decline in the value of the Brazilian real that has affected market conditions and pricing.

Operating profit for health care products increased 16 percent, but
 lower earnings for other products in the segment resulted in an overall 1
 percent decline in operating profit for the health care and other segment.

-- The change in other income (expense), net is primarily due to currency --- transactions that resulted in losses in 2001 compared with gains last year.

 																				_	
 	 							 										 	\$2,375.0	<del>6</del>	\$2,343.3
								 										 	1 20/1	2	1,224.8
 •	 •	•	•	•		•	•	 •	•	•	•		•	•	•	•	•				(103.6
	 	<del></del>	<del></del>		 			 				 						 		<del> </del>	

	200	91	<del>2000</del>			
Operating Profit	AS REPORTED	EXCLUDING UNUSUAL ITEMS	As Reported	Excluding Unusual Items		
North America	\$534.0 84.1	\$548.8 07.8	\$546.5	\$553.9		
Other income (expense), net	(8.0) (19.5)	(8.0) (19.5)	12.4 (20.3)	103.3 12.4 (20.3)		
Consolidated	\$590.6	\$619.1 	\$638.3	\$649.5 		

Note: Unallocated items net, consists of expenses not associated with the geographic areas.

### Commentary:

 Net sales in North America increased 1.4 percent compared with 2000 principally due to the higher selling prices for tissue and personal care products tempered by lower sales volumes for printing papers.

Net sales outside of North America increased 5.7 percent primarily due to the sales volume growth for Huggies diapers in Europe and the higher personal care sales volumes in Asia that more than offset the unfavorable currency effects.

Excluding the Unusual Items, operating profit in North America declined slightly because the higher start-up and energy costs exceeded the effect of increased selling prices and lower fiber costs. Also, the effect of lower fringe benefit costs, primarily due to favorable returns on pension assets, was less significant in 2001 compared with the prior year.

Excluding the Unusual Items, operating profit outside North America
 decreased 5.5 percent from 2000 as the higher marketing costs and
 unfavorable currency effects more than offset the increased sales volumes.

# Additional Income Statement Commentary:

Interest expense decreased primarily due to lower interest rates.

Excluding the Unusual Items from both years, the effective tax rate was

30.2 percent in the second quarter of 2001 compared with 31.0 percent in

2000. The lower tax rate was primarily because the mix of the Corporation's

income continues to shift to jurisdictions with lower effective tax rates.

The Corporation's share of net income of equity affiliates increased
28.0 percent primarily due to all-time record sales, operating profit and
net income at Kimberly-Clark de Mexico, S.A. de C.V. ("KCM"). An increase

— in the value of the Mexican peso was a key factor contributing to the improved results.

By Business Segment (Millions of dollars)

Net Sales	2001	<del>2000</del> 
Tissue	\$3,700.6	<del>\$3,578.0</del>
Personal Care	672.7	2,659.1 639.7
Intersegment Sales	(21.5)	<del>(25.1)</del>
Consolidated	\$7,142.6	<del>\$6,851.7</del>

	200	91	2000			
Operating Profit	AS REPORTED	EXCLUDING UNUSUAL ITEMS	As Reported	Excluding Unusual Items		
<del>Tissuc </del>	\$ 644.2	\$ 654.6	\$ 625.6	<del>\$ 644.1</del>		
Personal Care	<del> 527.8</del> <del> 95.2</del>	566.7 102.0	549.4 90.7	553.4 101.1		
Other income (expense), net	<del> (10.2)</del>	(9.7)	<del>99.6</del>	<del>23.8</del>		

Note: Unallocated items - net, consists of expenses not associated with the business segments.

### Commentary:

Consolidated net sales for the first six months of 2001 were 4.2 percent higher than in 2000. Excluding currency effects, net sales were more than 7 percent higher, with improvement in each of the Corporation's business segments. Sales volumes were approximately 4 percent higher, including a 2 percent increase for the sales volumes of Linostar, S-K and the consolidation of Hogla Kimberly, Limited ("Hogla") beginning in the second quarter of 2000. Selling prices increased nearly 3 percent.

Worldwide net sales for tissue products were 3.4 percent greater than in 2000. Excluding currency effects, net sales rose more than 6 percent. Sales volumes were nearly 2 percent higher, principally due to increased sales of bathroom tissue and Huggies baby wipes in North America. Selling prices were more than 4 percent higher because of price increases implemented in 2000.

Worldwide net sales for personal care products increased 5.0 percent
 from 2000 and excluding currency effects, increased more than 8 percent.
 Sales volumes rose more than 6 percent, driven by the increased diaper sales
 in Europe, and selling prices increased by 2 percent.

— Worldwide net sales of health care and other products increased 5.2 — percent above 2000 primarily due to higher sales volumes for health care products. each of the business segments.

- The increase in operating profit for the tissue segment was primarily due to the higher selling prices tempered by the higher energy and start-up costs, increased marketing expenses and the unfavorable currency effects.

The increase in operating attributable to the higher sal by increased marketing expense currency effects.	<del>es volumes and sel</del>	<del>ling prices partia</del>	<del>lly offset</del>	
The nearly 1 percent increas	e in operating pro	fit for the health	<del>-care</del>	
and other segment was principa care products, partially offse segment.	<del>lly due to the hig</del>	<del>her sales volumes</del>	<del>for health</del>	
3egmerre :				
Other income (expense), net				
— compared to gains in 2000. Al — sales.	<del>so included in 200</del>	<del>0 are gains on mir</del>	<del>or asset</del>	
By Geography (Millions of dollars)				
Net Sales			2001	<del>2000</del>
North America			\$4,769.2 2,632.6	\$4,602.7 2,439.4
Intergeographic Sales			(259.2)	(190.4)
Consolidated			<del>\$7,142.6</del>	<del>\$6,851.7</del>
Operating Profit	AS REPORTED	EXCLUDING UNUSUAL ITEMS	AS Reported	<del>000</del> Exeluding 
North America	\$1,068.8	<del>\$1,110.5</del>	<del>\$1,062.5</del>	<del>\$1,086.4</del>
Outside North America	198.4	212.8	203.2	212.2
Other income (expense), net	(10.2)	(9.7)	99.6	23.8
<u>Unallocated items - net </u>	(35.3)	(35.3)	(48.3)	<del>(48.3)</del>
Consolidated	\$1,221.7	\$ <del>1,278.3</del>	\$1,317.0	<del>\$1,274.1</del>
	=======	=======	=======	=======
Note: Unallocated items net, co	nsists of expenses	not associated wi	<del>th the</del>	
geographic areas.				
,		mt in 0004 !	E . L !	
Net sales in North America i selling price increase for tis sales volumes for tissue p	<del>sue and personal c</del>			
Net sales outside of North A because the higher selling pri sales volumes for diapers, offset the unfavorable curren consolidation of Hogla contrib sales volumes.	ces for tissue in particularly in cy effects. Acqui	Europe and the inc Europe and Asia mo sitions and the	<del>reased</del> <del>re than</del>	
- Excluding the Unusual Items				
America increased 2.2 percent increases for tissue and perso higher start-up and energy cos related to returns on pension	nal care products, ts. The effect of	<del>partially offset</del> <del>lower fringe benef</del>	<del>by the</del> <del>it costs</del>	

<del>with 2000.</del>

-- Excluding the Unusual Items in both years, operating profit outside

North America was essentially even with last year because the increased

selling prices and sales volumes were offset by the higher marketing

expenses and the unfavorable currency effects.

Excluding the Unusual Items in both years, the effective tax rate was
 30.2 percent in 2001 compared with 31.0 percent in 2000. The lower tax rate
 was primarily because the mix of the Corporation's income continues to shift
 to jurisdictions with lower effective tax rates.

The Corporation's share of net income of equity affiliates increased 3.8
 percent from 2000 because the higher earnings of KCM more than offset
 the economically constrained performance of the Corporation's affiliate in Brazil.

On a diluted share basis, net income was \$1.58 per share in 2001
compared with \$1.65 per share in 2000, a decline of 4.2 percent.
Excluding the Unusual Items in both years, earnings from operations were
\$1.65 per share in 2001 compared with \$1.60 per share in 2000, an
increase of 3.1 percent.

### **LIQUIDITY AND CAPITAL RESOURCES:**

Cash provided by operations for the first six months of 2001 declined by \$77 million compared with the first six months of 2000. In 2000, cash inflows included approximately \$55 million from the settlement of a patent dispute. In the first quarter of 2001, there was a reduction of accrued expenses of nearly \$70 million due to the payout of long term incentive compensation, which will not recur in subsequent quarters of the year.

During the first six months of 2001, the Corporation repurchased 4.7 million shares of its common stock at cost of \$295 million, including 2.7 million shares repurchased in the second quarter for \$159 million.

At June 30, 2001 the Corporation's total debt and preferred securities
was \$3.8 billion compared with \$3.5 billion at December 31, 2000. Net debt
(total debt net of eash and eash equivalents) and preferred securities
was \$3.4 billion compared with \$3.3 billion at December 31, 2000.
The Corporation's ratio of net debt and preferred securities to capital
was 35.7 percent, which was within the target range of 30 percent to
40 percent.

During the second quarter of 2001, the Corporation entered into an agreement to acquire an additional 5 percent ownership in its 50 percent owned joint venture, Kimberly Clark Australia ("K CA"), for A\$77.5 million (approximately U.S. \$30 million). Effective July 1, the Corporation will begin consolidating K CA's net sales and operating results. The Corporation and its joint venture partner, Amcor Limited, also exchanged options for the purchase by the Corporation of the remaining 45 percent ownership interest for A\$697.5 million (approximately U.S. \$355 million) within the next four years. In contemplation of the acquisition of the 5 percent ownership interest and the exchange of options, the Corporation entered into forward contracts to purchase Australian dollars needed to complete the acquisition of such ownership interests. The longest of these contracts, which hedge the currency exposure relating to this transaction, matures in August 2003. These forward contracts are marked to market each period and gains or losses are included in current earnings. In the second quarter of 2001, net losses on these contracts of approximately \$3.9 million were recorded in other expense.

### NEW PRONOUNCEMENTS

Statements of Financial Accounting Standards ("SFAS") 141, Business Combinations, and 142, Goodwill and Other Intangible Assets, were issued in June 2001. FAS 141 is effective July 1, 2001 and FAS 142 is effective for fiscal years beginning after December 15, 2001. Under these new standards, goodwill and intangible assets having indefinite lives will no longer be amortized but will be subject to annual impairment tests. Other intangible assets will continue to be amortized over their estimated useful lives.

SFAS 142 will be adopted beginning in the first quarter of 2002. Application of the nonamortization provisions of SFAS 142 would have increased reported net income in 2000 by approximately \$88.3 million, or \$.16 per share. During 2002, the Corporation will perform the required impairment tests of goodwill and indefinite lived intangible assets as of January 1, 2002.

In April 2001, the Emerging Issues Task Force ("EITF") of the Financial Accounting Standards Board issued EITF 00-25, Accounting for Consideration from a Vendor to a Retailer in Connection with the Purchase or Promotion of the Vendor's Products. Under EITF 00-25, the cost of promotion activities offered to customers will be classified as a reduction in sales revenue. The Corporation is currently reviewing the rule and plans to adopt EITF 00-25, as required, in the first quarter of 2002. Adoption is not expected to change reported earnings.

Also in April 2001, the EITF delayed implementation of EITF 00 14, Accounting for Certain Sales Incentives, to coincide with the implementation date for Under EITF 00-14, the estimated redemption value of consumer EITF 00-25. coupons must be recorded at the time the coupons are issued and classified as a reduction in sales revenue. The Corporation will adopt EITF 00-14 in the first quarter of 2002 and will reclassify the face value of coupons and presented. Discounts recorded as promotion expense during the second quarter and six months ended June 30, 2001 were approximately \$45 million and \$95 million, respectively. Discounts recorded as promotion expense during the second quarter and six months ended June 30, 2000 were approximately \$46 million and \$95 million, respectively. Upon adoption of EITF 00-14, the Corporation will report a cumulative effect of a change in accounting principle, resulting from a change in the period for recognizing the face value of coupons, which at December 31, 2000 was estimated to be an after-tax charge equal to approximately \$.02 per share.

# **ENVIRONMENTAL MATTERS**

The Corporation has been named as a potentially responsible party at a number of waste disposal sites, none of which, individually or in the aggregate, in management's opinion, is likely to have a material adverse effect on its business, financial condition or results of operations.

### **OUTLOOK**

On July 12, 2001, the Corporation stated in a press release its belief that for the full year 2001, assuming no further deterioration in foreign currency rates, earnings per share from operations will be toward the lower end of the range of analysts' estimates, which at that time was \$3.40 per share to \$3.55 per share. The Corporation expects earnings per share from operations will improve sequentially in the second half of 2001. That expectation assumes lower fiber, polymer and energy costs and cost savings programs that will have a positive impact on its results in the second half of 2001. The Corporation also expects that its growth investments in new machines, for Cottonelle Fresh rollwipes and proprietary uncreped through air dried tissue technology, will begin to contribute to earnings later in 2001.

The Corporation expects solid and sustainable growth in sales and earnings in 2002, with sales in line with its objective of 6 percent to 8 percent, assuming no further deterioration in foreign currency rates. The Corporation also believes that it will return to its targeted double digit rate of growth in earnings per share from operations in 2002.

### INFORMATION CONCERNING FORWARD-LOOKING STATEMENTS

Certain information contained in this report is forward looking and is based on various assumptions. Such information includes, without limitation, anticipated financial and operating results, strategies, contingencies and contemplated transactions of the Corporation. These forward looking statements are based upon management's expectations and beliefs concerning future events impacting the Corporation. There can be no assurance that such events will occur or that their effects on the Corporation will be as currently expected. For a description of certain factors that could cause the Corporation's future results to differ materially from those expressed in any such forward looking statements, see the section of Part I, Item 1 of the Corporation's Annual Report on Form 10 K for the year ended December 31, 2000 entitled "Factors That May Affect Future Results."

# | Copies of instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request.

PART II - OTHER INFORMATION

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	<del>CLARK CORPORATION</del> <del>Registrant)</del>
By:	/s/ John W. Donehower
	John W. Donehower Senior Vice President and Chief Financial Officer (principal financial officer)
By:	/s/ Randy J. Vest
	Randy J. Vest  Vice President and Controller  (principal accounting officer)